

# References and appendix of “A review of inter-firm relationship quality in supply chains”

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**Appendix** Referenced papers for each analytic categories (n=100).

<b>Categories/subcategories</b>	<b>Reference number of assigned paper</b>
<b>ANT: characteristics of relationship parties</b>	2, 7, 9, 10, 14, 16, 17, 18, 25, 26, 28, 29, 30, 32, 35, 38, 39, 40, 42, 48, 55, 59, 63, 68, 70, 71, 73, 75, 79, 80, 81, 84, 86, 87, 89, 97, 98
- Suppliers' characteristics	2, 10, 14, 17, 26, 28, 29, 30, 32, 35, 38, 39, 40, 42, 43, 48, 55, 59, 63, 68, 70, 71, 73, 75, 79, 80, 81, 84, 86, 87, 89, 97, 98
- Buyers' characteristics	7, 9, 17, 18, 25, 43, 79
<b>ANT: Relationship attributes</b>	2, 4, 5, 6, 9, 10, 11, 16, 17, 18, 19, 20, 21, 23, 27, 28, 29, 30, 33, 34, 35, 36, 37, 38, 44, 50, 52, 54, 58, 59, 61, 67, 71, 74, 76, 77, 78, 85, 88, 89, 93, 94, 96, 99
- Dependence and power	16, 20, 21, 23, 27, 28, 29, 35, 36, 38, 44, 50, 52, 58, 59, 61, 71, 76, 77, 78, 85, 93, 96, 99
<b>ANT: Offer characteristics</b>	10, 13, 28, 34, 38, 59, 65, 67, 75, 93
<b>ANT: The environment</b>	3, 58, 60, 80
<b>RQ</b>	All of the 100 papers
- Trust	1, 2, 3, 6, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 20, 21, 22, 23, 24, 25, 26, 27, 28, 30, 32, 34, 35, 37, 38, 40, 41, 43, 44, 46, 47, 48, 49, 51, 54, 57, 58, 60, 61, 62, 63, 64, 65, 66, 67, 69, 71, 72, 73, 74, 75, 76, 77, 79, 80, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 95, 96, 97, 98, 99, 100
- Commitment	1, 2, 4, 6, 7, 8, 9, 10, 11, 14, 15, 16, 20, 22, 23, 24, 25, 26, 27, 28, 30, 32, 34, 35, 36, 43, 44, 46, 47, 48, 49, 51, 52, 57, 58, 62, 65, 66, 67, 69, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 83, 84, 85, 86, 87, 88, 89, 92, 93, 95, 96, 97, 99, 100
- Relationship satisfaction	1, 3, 4, 5, 6, 7, 8, 10, 11, 16, 26, 27, 28, 29, 30, 32, 33, 34, 35, 36, 37, 38, 41, 44, 46, 54, 57, 59, 60, 62, 65, 69, 71, 72, 74, 75, 78, 79, 80, 83, 85, 87, 88, 89, 91, 94, 97, 98, 100
- Cooperation/collaboration	4, 12, 13, 20, 24, 39, 48, 49, 57, 63, 64, 69, 79, 81, 82, 83, 84, 90, 100
- Communication	2, 12, 13, 14, 15, 29, 36, 46, 48, 49, 59, 60, 61, 68, 73, 79, 82, 90
- Relation-specific investment and adaptation	12, 13, 24, 49, 57, 62, 69, 79, 81, 82, 83, 92
- Long-term orientation	29, 36, 39, 45, 59, 63, 64, 78, 79, 83, 92
- Dependence and power	2, 3, 17, 40, 41, 46, 57, 60, 66, 79, 83
<b>CON: Performance</b>	1, 2, 4, 5, 9, 15, 16, 20, 22, 23, 24, 25, 26, 29, 33, 39, 41, 44, 47, 48, 49, 52, 53, 55, 59, 61, 62, 63, 64, 66, 70, 76, 77, 79, 81, 84, 86, 87, 89, 98, 99, 100
- Buyer performance	1, 2, 4, 5, 9, 15, 16, 22, 24, 25, 29, 33, 41, 44, 48, 49, 52, 53, 59, 61, 62, 63, 64, 76, 79, 81, 84, 86, 98
- Supplier performance	2, 20, 22, 23, 26, 39, 41, 47, 48, 53, 55, 61, 62, 64, 66, 67, 70, 71, 79, 87, 89, 99
- Financial and market performance	1, 2, 4, 5, 9, 15, 16, 20, 22, 23, 24, 25, 26, 29, 33, 39, 44, 47, 48, 52, 55, 59, 62, 64, 66, 76, 79, 81, 86, 84, 87, 89, 99, 100
- Non-financial performance	2, 15, 22, 24, 25, 26, 29, 39, 41, 44, 47, 48, 49, 53, 61, 62, 64, 76, 77, 79, 84, 98
<b>CON: Relational benefits</b>	1, 2, 6, 7, 8, 10, 11, 13, 17, 19, 21, 23, 25, 32, 33, 34, 37, 38, 40, 43, 44, 45, 52, 54, 59, 61, 65, 66, 72, 73, 74, 79, 82, 88, 90, 91, 92, 93, 95, 96, 98, 100
- Buyers' relationship intention	1, 2, 6, 10, 13, 17, 19, 21, 25, 32, 34, 37, 38, 40, 43, 44, 52, 59, 61, 65, 66, 72, 73, 74, 79, 82, 88, 90, 91, 93, 95, 96, 98, 100
- Suppliers' relationship intention	2, 7, 8, 11, 23, 43, 45, 54, 61, 73, 95, 96, 100
- Relationship persistence	1, 2, 6, 10, 11, 13, 17, 19, 21, 23, 25, 32, 34, 40, 43, 45, 52, 59, 65, 72, 73, 74, 82, 88, 93, 95, 96, 100
- Relationship intensity	2, 6, 7, 8, 19, 37, 38, 43, 44, 54, 61, 65, 66, 73, 79, 82, 88, 90, 91, 95, 96, 98
<b>CON: Satisfaction of two parties</b>	5, 14, 23, 48, 49, 52, 57, 62, 68, 73, 86